



## **Paul Siregar**

Paul Siregar has been with Dale Carnegie for the past 25 years and has spent time in sales, instructional and management roles. Joining the Netherlands team in 1991 as graduate assistant, he assisted in conducting classes as well as in sales, before becoming a trainer in 1993.

After returning to his homeland in Indonesia in 1995, he joined Dale Carnegie Indonesia in 1996 and became Manager of Instruction where he oversaw recruiting and developing local trainers. Since 1998, as a Master Trainer, has personally developed more than 100 Dale Carnegie trainers in several ASEAN countries.

Paul has delivered skills development to over 10,000 people. He is certified in all Curriculum Areas of Dale Carnegie Training and is a Carnegie Master Trainer in all these as well. He has had the opportunity to personally coach people at various levels in Europe and Asia. This gives him a unique understanding of the cultural differences associated with developing different people from different levels and backgrounds.

Some of the industries he has worked with include Banking, Automotive, Chemical, Oil & Gas, Medical, Retail, IT, and FMCG.

In 1998 he became the Managing Director of Dale Carnegie Indonesia, responsible for growing the total operations. Since his appointment, Dale Carnegie Indonesia team has tripled in size in 3 major cities, multiplied sales by more than 11 times and is now the 5<sup>th</sup> largest Dale Carnegie operation in the world by revenues.